



## A3 Communications Named Fastest Growing Systems Integrator For Fourth Consecutive Year

*Second Fastest Growing Systems Integrator in America*

**COLUMBIA, S.C.** — A3 Communications, Inc., a leading information technology and security provider, has been named one of the nation's top fastest growing systems integrators for the fourth consecutive year, earning the No. 2 rank on the 2016 list by Security Dealer & Integrator (SD&I) magazine's 2016 Fast50 list.

President and CEO Brian Thomas and Vice President of Physical Security Scott Grainger, RCDD, accepted the most recent award on behalf of the firm during a ceremony at the ISC West 2016 Conference in Las Vegas on April 6.

With an unprecedented three-year average growth rate of 43.7 percent, Thomas says A3 Communications owes their continued success to new markets, an amazing and dedicated staff, a growing roster of advanced capabilities and products, and the continued loyalty of thousands of clients.

"It feels incredible to receive this award for the fourth time," said Thomas. "At A3, we strive to not only meet expectations, but exceed them, while helping our customers best prepare for the future. Our clients are comforted knowing that they can rely on our industry knowledge and technical expertise to protect and converge their assets now, and for years to come."

The Fast50 list determines America's fastest growing systems integrators based on both percentage growth and revenue growth throughout the previous three years. Each year, SD&I magazine recognizes the chosen participants during the ISC West Conference, the largest physical security event in the nation.

"A3 owes our expanding success to our experienced and certified staff, our committed customers and our industry-leading

partnerships," said Thomas. "Our staff is dedicated to continued education, streamlined solutions, excellent customer service and providing our clients with the most progressive and practical technology in our market. With these values, we look forward to another record-setting year."

"SD&I Fast50 security companies excel in keeping pace with an industry that is continuously growing and evolving," said SD&I Editor-in-Chief Paul Rothman. "A3 Communications is staying on the cutting edge for its clients through its expertise in the convergence of physical and IT security, offering their skill in both areas to service a variety of markets."

For more information about A3 Communication's Fast50 ranking and best practices in technology trends, read SD&I's feature article, *On the Fast Track*, of the April 2016 issue. To learn more about A3 Communications, visit their website at [www.a3communications.com](http://www.a3communications.com).

**About A3 Communications, Inc.** — With offices in Columbia, Charleston, Greenville, Charlotte, Raleigh, Milledgeville, Atlanta and Nashville, A3 Communications is America's second fastest growing systems integrator. Founded in 1990, A3 provides a broad range of IT and security solutions for the public and private sectors, including: IP video surveillance; access control; enterprise wireless networking; structured cabling; electrical services; unified communications; network security; managed IT services; virtualization and storage and audio/visual solutions. Their highly certified and experienced staff offers comprehensive support and maintenance available 24 hours a day, seven days a week. For more information on A3 Communications, visit [www.a3communications.com](http://www.a3communications.com).

### FROM THE PRESIDENT

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—Brian Thomas, President and CEO

